

Paolo Martone

Senior Partner



Education and Academic qualifications

- 1998 Degree in building engineering, Università degli Studi di Padova
- 2000 Master in Engineering & Contracting (MEC) – Project Management of large and complex projects, Politecnico of Milan

Work experience

- 2015 – Arpinge S.p.A.
- 2007 – 2015 Hines Italia S.r.l.
- 2000 – 2007 Europa Risorse S.r.l./Doughty Hanson

Before joining Arpinge on September 2015, he held the position of Development Manager in Hines with responsibility for the development of the project Porta Nuova Garibaldi, one of Hines largest development projects in Europe and currently headquarters of Unicredit. He also managed projects for third party such as the fit out of Allianz Italian headquarters, the Isozaky Tower, and participated in the assessment of real estate portfolio for primary banks.

Previously, after the master and a brief stint in Fiat Engineering, he worked in Milan for Europa Risorse as Project and Development manager responsible for several real estate projects in Italy developed by Doughty Hanson and other institutional investors. He always worked with major Italian and international investors, banks, government agencies, renowned architects, consultants and tenants.

In his role, he focused primarily on development management leading the project and construction teams, the negotiation of urban planning with the public administration, project planning, financing, procurement and construction activities, cost and time control, relations with stakeholders, risk management and leasing & sale activities.