

CURRICULUM VITAE

Diego Percopo

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WORK EXPERIENCE

- Jul. 2022 – Apr. 2024 **PLC** Naples – Milan
CEO
Service company (EPC and O&M activities) listed at Euronext Milan, operating in the industries of HV electrical infrastructures and renewable energy production plants (70M€ revenues, 300 employees)
- Main targets and on-going activities:** new business plan, organic growth focused on Italian market, corporate and organizational restructuring, investment plan implementation (M&A, technology and operating platforms, innovation, permits development)
- Nov. 2021 – Jun. 2022 **ELGEA** Rome
CEO
Start-up company owned by “Gruppo Autostrade per l’Italia”, dedicated to renewable energy production
- Accomplished results:** business plan, management team structuring and activities start up
- Jun. 2009 – Oct. 2020 **EF Solare Italia** Rome
CEO
First operator in the Italian solar industry and one of the main players in Europe: Installed capacity 950MW, Revenues 440M€, Ebitda 370M€, Net Invested Capital 3.000M€
- Accomplished results and main responsibilities**
- Business start up and growth plan execution (from 0 to 440M€ of revenues and over 950MW of power in operation), through new plants construction, M&A (more than 1B€ of equity investments) and structured finance (project financing, bridge financing, mezzanine, ...)
 - Post Merger Integration
 - Lead of core business (business development, M&A, engineering & construction, operations, energy & asset management) and corporate activities (finance, planning & control, administration, procurement, HR, ICT, legal and corporate affairs, communication)
- Timeline**
- 2009-2015: F2i and Novenergia (renewables investment fund) set up HFV, an equal JV dedicated to investments in the solar industry in Italy, that starts its growth path (at the end of 2015 the installed capacity reached around 200MW)

- 2016-2018: the JV with Novenergia ends and F2i and Enel set up EF Solare Italia, an equal JV that starts with a 250MW portfolio. EF Solare Italia grows thanks to the acquisitions on the Italian secondary market and ends the 2018 with a portfolio of 790MW
- 2019-2020: the JV with Enel ends, EF Solare Italia (with F2i as sole shareholder) leads the growth of the Italian solar industry and enters a foreign market by the acquisition of the Spanish operator Renovalia

July '99 – May 2009

Bain & Company Rome
Senior Manager (Practice Energy & Utilities)

Sectors

- Energy & Utilities: power production, renewables, gas and power distribution and sales, waste management e water
- Others: Transportation, Media, Private Equity, Boating

Main activities

- Strategy: portfolio strategy, strategic planning, core business and adjacencies development strategy
- M&A: scouting & origination, due diligence, business planning, financial evaluations, governance and organizational model, post merger integration, divestments
- Operational improvement: planning & control, finance, risk management, marketing
- Organization

Mar. '97 – Jun. '99

Ernst & Young Consultants Rome
Senior Consultant

Sectors

TLC, Pharmaceutical and Public Administration

Main activities

Planning & Control, Finance & Administration

Nov. '96 - Feb. '97

Studioazienda Naples
Consultant

- Market research and business-plan for new venture activities
- Quality certification ISO 9000

Jan. '96 - Oct. '96

Telecom Italia
Thesis award
Customer Satisfaction model

SCHOOL EDUCATION

University: Faculty of “Business Administration” – University “Federico II” Naples
Degree vote and date: 110/110 com laude - November 1996
Award: Telecom Italia Thesis Award

LANGUAGE

Italian: mother tongue
English: good knowledge